# REPORT OF EXAMINATION OF THE

# PACIFIC PIONEER INSURANCE COMPANY

AS OF DECEMBER 31, 2006

Participating State and Zone:

California

Filed October 12, 2007

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Los Angeles, California August 31, 2007

Honorable Alfred W. Gross Chairman of the NAIC Financial Condition (EX4) Subcommittee Commissioner of Insurance Virginia Bureau of Insurance Richmond, Virginia Honorable Kent Michie Secretary, Zone IV-Western Commissioner of Insurance Department of Insurance, State of Utah Salt Lake City, Utah

Honorable Steve Poizner Insurance Commissioner California Department of Insurance Sacramento, California

Dear Chairman, Secretary, and Commissioner:

Pursuant to your instructions, an examination was made of the

#### PACIFIC PIONEER INSURANCE COMPANY

(hereinafter also referred to as the Company) at its statutory home office and primary location of its books and records, 16700 Valley View, Penthouse, La Mirada, California 90638.

## SCOPE OF EXAMINATION

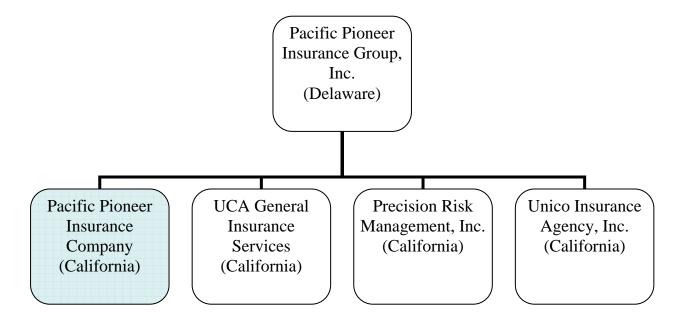
The previous examination of the Company was made as of December 31, 2003. This examination covers the period from January 1, 2004 through December 31, 2006. The examination was made pursuant to the National Association of Insurance Commissioners' plan of examination. The examination included a review of the Company's practices and procedures, an examination of management records, tests and analyses of detailed transactions within the examination period, and an evaluation of the assets and a determination of liabilities as of December 31, 2006, as deemed necessary under the circumstances.

In addition to those items specifically commented upon in this report, other phases of the Company's operations were reviewed including the following areas that require no further comment: company

history; corporate records; fidelity bonds and other insurance; officers', employees' and agents' welfare and pension plans; growth of company; business in force by states; loss experience; accounts and records; and sales and advertising.

#### MANAGEMENT AND CONTROL

The Company is a wholly-owned subsidiary of Pacific Pioneer Insurance Group, Inc. The following abridged organizational chart, which is limited to the Company's parent along with its subsidiary insurance companies, depicts the Company's relationship within the holding company system:



Management of the Company is vested in a two-member board of directors elected annually. A listing of the members of the board and principal officers serving on December 31, 2006 follows:

#### Directors

Name and Residence Principal Business Affiliation

Lin W. Lan President

Whittier, California Pacific Pioneer Insurance Company

John B. Jakle Attorney

Santa Monica, California Harding, Larmore, Mullen, Jakle, Kutcher &

Kozal, LLP

## **Principal Officers**

<u>Name</u> <u>Title</u>

Lin W. Lan President and Secretary

Ping Chen Treasurer

## **Management Agreements**

Administrative Service Agreement: Effective December 31, 1992, the Company entered into two administrative service agreements with its affiliates UCA General Insurance Services (UCA) and Precision Risk Management, Inc. (PRM). Under the first agreement, UCA provides the following services: consultation on rate filing process; reinsurance negotiation; processing of premium and payments to the Company; policy issuance; and investment management. Compensation to UCA by the Company is based on actual costs incurred. Under the second agreement, PRM handles the processing and adjusting of all claims. Compensation for its services is based on actual costs incurred. For 2005 and 2004, the Company paid (\$1,184), and \$82,232 respectively, in fees to UCA. For 2006, 2005 and 2004, the Company paid \$383,520, \$428,829, and \$370,217 respectively, in fees to PRM. Both agreements were approved by the California Department of Insurance in conjunction with the acquisition of the Company in 1992.

Tax Sharing Agreement: The Company and its affiliates are part of a consolidated federal income tax sharing agreement with its parent, Pacific Pioneer Insurance Group, Inc. (PPIG). The effective date of the agreement is December 31, 1992. Allocation of taxes is based upon separate return calculations with inter-company tax balances settled within 60 days of payment or refund of taxes.

#### TERRITORY AND PLAN OF OPERATION

As of December 31, 2006, the Company was licensed to transact multiple lines of property and casualty insurance. The following is a listing of the states in which the Company is licensed:

California New Jersey
Colorado Oklahoma
Idaho Oregon
Kansas Texas
Louisiana Utah
Nevada Washington

As of December 31, 2006, the majority of direct premium written is in California with a total of \$175,720 and the remainder is written in Utah with a total of \$323.

The Company exited the private passenger auto liability business and discontinued writing new business in 2001, but continues to offer renewal policies as required by California statutes. It stopped writing homeowners policies in 2004. The Company is currently assuming 20% of the first \$1 million of commercial multiple peril (CMP) business that is produced by its affiliate and managing general agent, UCA General Insurance Services (UCA) and is underwritten through Sirius America Insurance Company (SAIC). All business is referred to UCA by its appointed independent brokers.

#### **REINSURANCE**

## <u>Assumed</u>

The Company assumes commercial multiple peril (CMP) business from Sirius America Insurance Company (SAIC). CMP business assumed under this contract is produced exclusively through a Company affiliate, UCA General Insurance Services (UCA). The Company assumes 20% of the first \$1 million of the CMP business produced by UCA and written by SAIC. The total assumed premiums in 2006 was \$5.1 million.

## Ceded

The following is a summary of the principal ceded reinsurance treaty in force as of December 31, 2006:

Type of Contract	Reinsurer's Name	Company's Retention	Reinsurer's Maximum Limits
1 <sup>st</sup> Excess of Loss	Lloyd's London	\$1 million each loss occurrence	\$1 million each loss occurrence with \$2 million in aggregate

The Company's reinsurance program utilizes the services of Towers Perrin Forster & Crosby, Inc., as a reinsurance intermediary. As of December 31, 2006, reinsurance recoverable for all ceded reinsurance totaled \$25,075 or .25% of surplus as regards policyholders as of December 31, 2006. All of the ceded reinsurance recoverable is from non-affiliated admitted reinsurers.

# FINANCIAL STATEMENTS

The financial statements prepared for this examination report include:

Statement of Financial Condition as of December 31, 2006

Underwriting and Investment Exhibit for the Year Ended December 31, 2006

Reconciliation of Surplus as Regards Policyholders from December 31, 2003 through December 31, 2006

# Statement of Financial Condition as of December 31, 2006

<u>Assets</u>	Ledger and Non-ledger Assets	Assets Not Admitted	Net Admitted Assets	Notes
Bonds Cash and short-term investments Investment income due and accrued Agents' balances or uncollected premiums: Premiums and agents' balances in course	\$ 18,869,266 1,944,136 206,712	\$	\$ 18,869,266 1,944,136 206,712	(1)
of collection Funds held by or deposited with reinsured	33,188		33,188	
companies Reinsurance recoverable on loss payments Net deferred tax asset Electronic data processing equipment	1,846,832 344,161 338,919 7,358	319,086 338,919	1,846,832 25,075 7,358	
Aggregate write-ins for other than invested assets	588_		588	
Total assets	\$ 23,591,160	\$ 658,005	\$ 22,933,155	:
Liabilities, Surplus and Other Funds				
Losses Reinsurance payable on paid loss and loss adjustment expenses			\$ 5,626,088 799,804	(2)
Loss adjustment expenses  Federal and foreign income taxes  Unearned premiums			1,342,972 413,191 2,883,820	(2)
Ceded reinsurance premiums payable (net of ceding commissions)  Provision for reinsurance			449,579 9,654	
Payable to parent, subsidiaries and affiliates Aggregate write-ins for liabilities			16,347 1,406,964	
Total liabilities			12,948,419	
Common capital stock Gross paid-in and contributed surplus Unassigned funds (surplus)		\$ 3,504,000 4,050,000 2,430,736		
Surplus as regards policyholders			9,984,736	
Total liabilities, surplus and other funds			\$ 22,933,155	•

# <u>Underwriting and Investment Exhibit</u> for the Year Ended December 31, 2006

## Statement of Income

# <u>Underwriting Income</u>

Premiums earned		\$ 4,688,820
Deductions: Losses incurred Loss expenses incurred Other underwriting expenses incurred	\$ 1,570,308 1,099,211 1,949,770	
Total underwriting deductions		4,619,289
Net underwriting gain		69,531
<u>Investment Income</u>		
Net investment income earned Net realized capital loss	\$ 679,939 (3,136)	
Net investment gain		676,803
Other Income		
Finance and service charges not included in premiums Aggregate write-ins for miscellaneous income	\$ 16 632,924	
Total other income		 632,940
Net income before federal income taxes Federal income taxes incurred		 1,379,274 279,256
Net income		 1,100,018
Capital and Surplus Account		
Surplus as regards policyholders, December 31, 2005		\$ 8,819,957
Net income Change in net unrealized capital gains Change in net deferred income tax Change in non-admitted assets Change in provision for reinsurance	\$ 1,100,018 904 (12,811) 33,781 42,887	
Change in surplus as regards policyholders for the year		 1,164,779
Surplus as regards policyholders, December 31, 2006		\$ 9,984,736

# Reconciliation of Surplus as Regards Policyholders from December 31, 2003 through December 31, 2006

Surplus as regards policyholders, December 31, 2003, per Examination

\$ 7,603,955

	Gain in Surplus	Loss in Surplus	
Net income Change in net deferred income tax Change in nonadmitted assets Change in provision for reinsurance	\$ 2,709,521	\$ (285,335) (33,751) (9,654)	
Totals	\$ 2,709,521	\$ (328,740)	
Net increase in surplus as regards policyholders for the exami	nation		2,380,781
Surplus as regards policyholders, December 31, 2006, per Examination			\$ 9,984,736

#### COMMENTS ON FINANCIAL STATEMENT ITEMS

## (1) Bonds

A review of the above captioned account disclosed that the Company maintains its securities with Wells Fargo Bank which is no longer a qualified custodian as defined under California Insurance Code (CIC) Section 1104.9. It is recommended that the Company maintain its assets in California with a qualified custodian.

## (2) Losses and Loss Adjustment Expenses

The Company obtained an actuarial opinion from its consulting actuary, Oakley E. Van Slyke, Inc., attesting to the adequacy of its loss and loss adjustment expenses reserves as of December 31, 2006. This report was reviewed by a Casualty Actuary from the California Department of Insurance and, based on the review, the Company's reserves were accepted for purposes of this examination.

#### SUMMARY OF COMMENTS AND RECOMMENDATIONS

## **Current Report of Examination**

Bonds (Page 10): It is recommended that the Company maintain its assets in California with a qualified custodian pursuant to CIC Section 1104.9.

#### Previous Report of Examination

Corporate Records (Page 4): It was recommended that the Company implement procedures in its board meetings to ensure compliance with California Insurance Code (CIC) Sections 735 and 1201. The Company has complied with this recommendation.

Reinsurance-Ceded (Page 7): It was recommended that the Company amend its reinsurance agreements upon renewal to comply with CIC Sections 533 and 922.2. The Company has complied with this recommendation.

Accounts and Records (Page 7): It was recommended that the Company prepare an aging report for reinsurance recoverable on paid losses and loss adjustment expenses to determine reinsurance recoverable on paid losses and loss adjustment expenses that are over 90 days due and to ensure the amounts due from its reinsurers are applied correctly to the individual reinsurers. The Company has complied with this recommendation.

Taxes, Licenses and Fees (Page 12): It was recommended that the Company remit amounts due pursuant to the Vehicle Fraud Assessment program and implement procedures to insure future compliance. The Company has complied with this recommendation.

# **ACKNOWLEDGEMENT**

The courtesy and cooperation extended by the Company's officers and affiliates' employees during the course of this examination is hereby acknowledged.

Respectfully submitted,

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Jack Ho, AES, CFE, CISA Examiner-In-Charge Senior Insurance Examiner Department of Insurance State of California